

State of the State: Bridging Healthcare and Community Services

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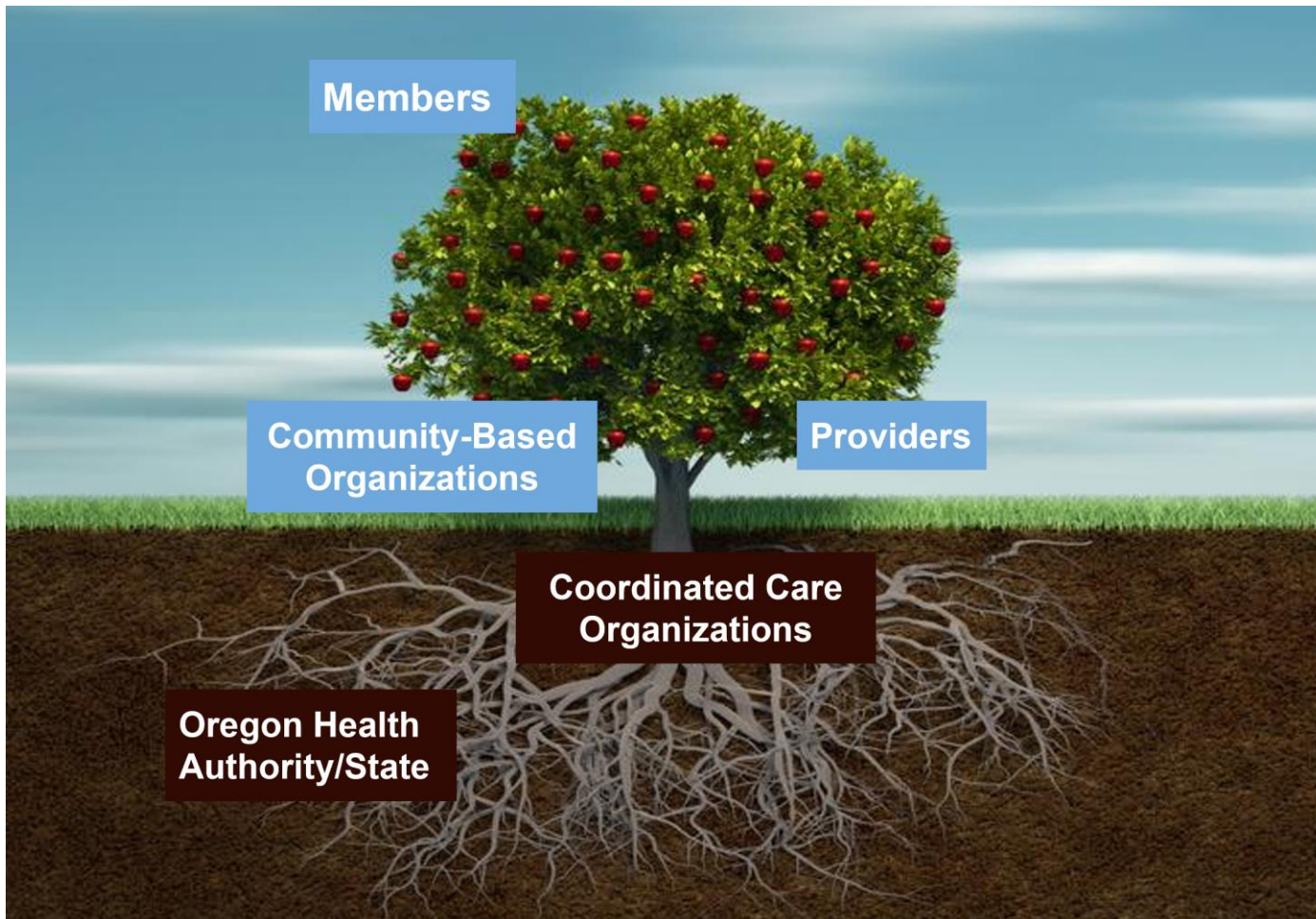
Tiana Wilkinson, MPH, Pacific Source Director of Community Health Strategy



Social determinants can be **more impactful** than clinical care or lifestyle choices on a person's health.

Nearly half of Oregon Health Plan (Medicaid) members have one or more social needs, and **communities of color are disproportionately affected.**

Addressing social determinants of health – requires a broad coordinated effort



- Collaboration across sectors to provide wrap-around care
- Connection of patients to needed services, improved individual health
- Patient and population-level data to inform broader community solutions

Overarching goal: *Advance Health Equity*

To achieve this, our policy framework breaks down the drivers of health inequities into actionable sub-goals:



Ensuring people can maintain their health coverage



Improving health outcomes by addressing health related social needs

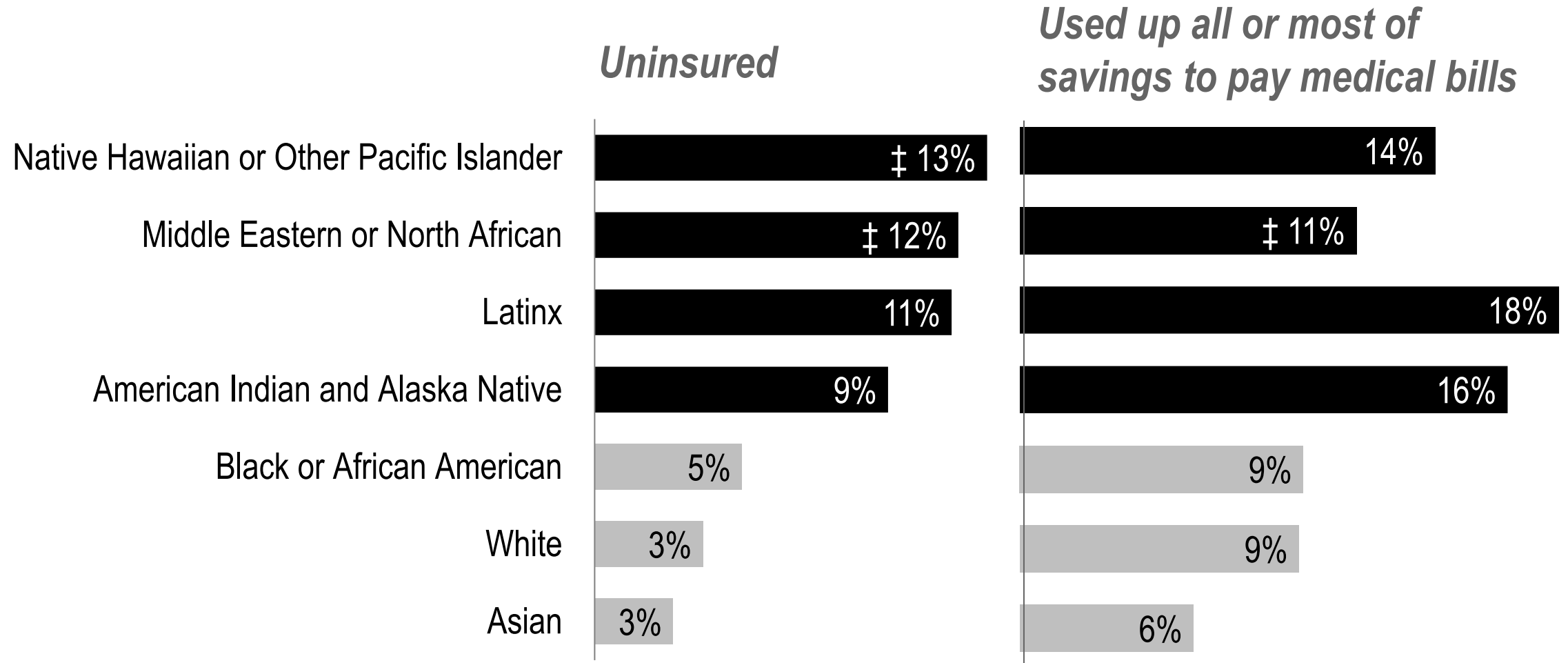


Ensuring smart, flexible spending for health-related social needs and health equity



Creating a more equitable, culturally and linguistically responsive health care system

Coverage and cost inequities in Oregon



‡ May be statistically unreliable due to small numbers; interpret with caution

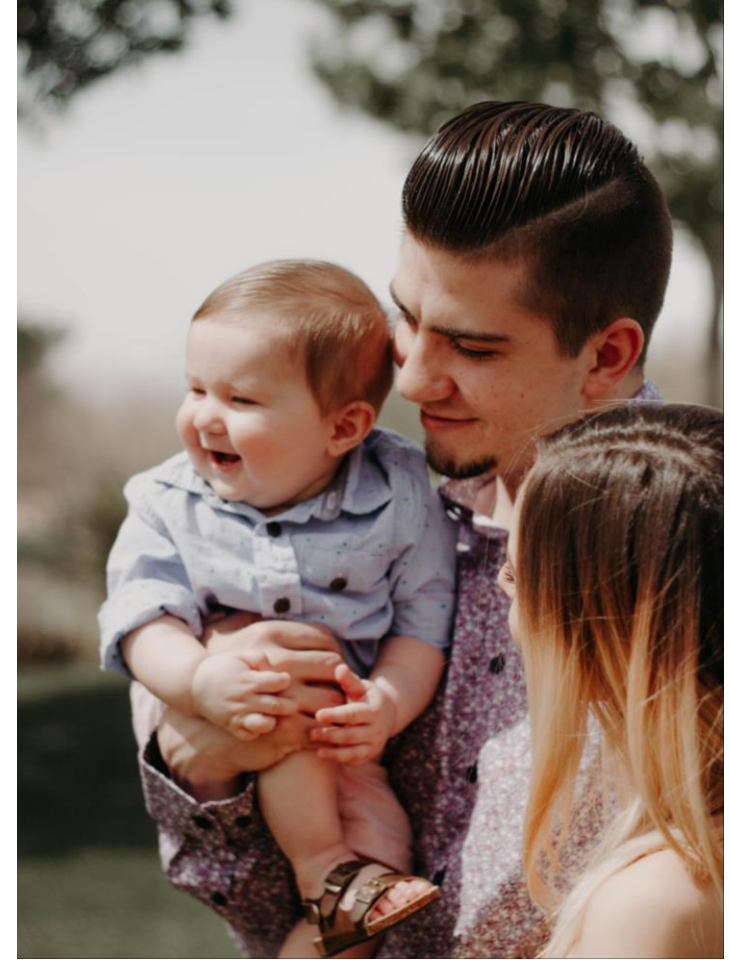
Data source: Oregon Health Insurance Survey (2021), Note: Data shown are calculated using rarest race methodology

Oregon Health Plan today

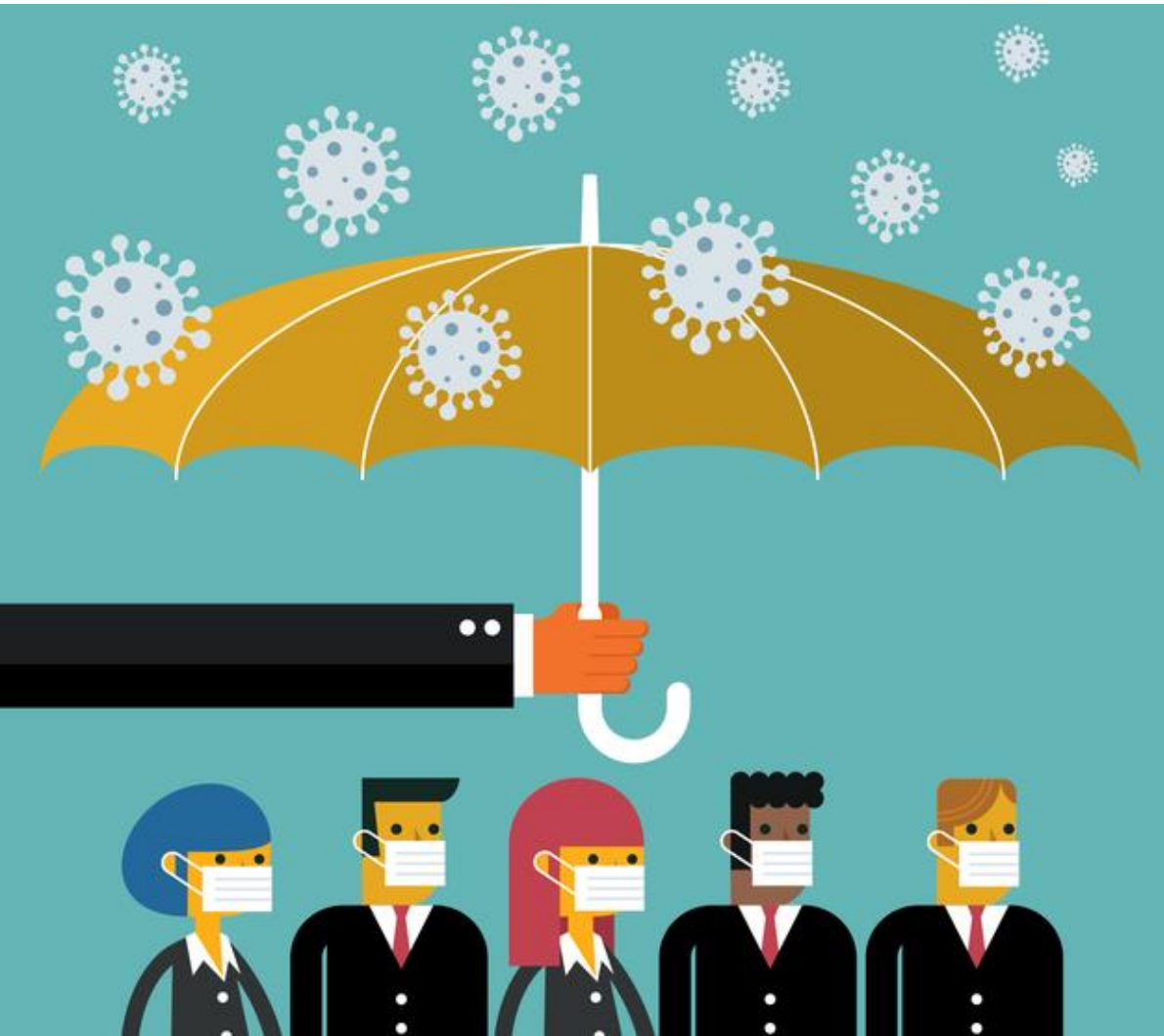
1.48 million Oregon Health Plan members
(About 1 in 3 Oregon residents)

36% Children **187** Spoken languages

91% Enrolled in Coordinated Care Organizations (CCOs)



Through the Public Health Emergency, people have had continuous Medicaid coverage



Family First Coronavirus Recovery Act

What this means: People have kept Oregon Health Plan benefits even if their income goes up

Since the pandemic, Medicaid enrollment has increased by **more than 400K people**

Continuous Medicaid coverage led to the highest rate of health care coverage in the state's history: **95.4% in 2021**

Keeping people covered after the Public Health Emergency ends

Redeterminations will establish whether members remain eligible for Medicaid.

- Oregon will have 14 months to complete the redeterminations process for all OHP members.
- Current projections are that **300K people will no longer be eligible** for OHP benefits.
- Oregon's goal is to preserve coverage for as many individuals as possible.

- **Oregon Health Insurance Marketplace** coordination with redetermination efforts
- **Basic Health Program, mid-2024:** Temporary Medicaid program that expands coverage for those who earn up to 200% of the federal poverty level (FPL).
- **New Medicaid waiver coverage expansions**
- **Healthier Oregon Program**

Healthier Oregon Program

Medicaid coverage for people who previously did not qualify for OHP **due to immigration status**

- Expanded Cover All Kids to include some adults (19-25 or 55+)

Launched in July 2022 - includes:

- Full Oregon Health Plan (OHP) benefits
- Long-term care and other assistance

More than **25,000 adults and children** are now **covered**



Oregon's 1115 Medicaid Waiver

Jessi Wilson

What's a waiver?



- People are eligible for the Oregon Health Plan based on their income or for other reasons.
- Federal rules set minimum standards related to eligibility and required benefits. But **states can ask to WAIVE some federal rules** to have more flexibility and offer the Oregon Health Plan to more people and cover more services than usually allowed.
- Every five years, Oregon must renew its agreement with the federal government around the Oregon Health Plan – proposing new changes and continuing existing programs. The federal government can accept or reject these proposals.

Oregon's historic waiver was approved by CMS in September 2022.

- With this approval, Oregon will receive \$1.1 billion in federal funds for new Health-Related Social Needs services and related investments

Continuous eligibility and OHP enrollment for increased access to care and improved health outcomes

- Oregon will provide continuous enrollment for children through age 6, regardless of when they first enroll in the Oregon Health Plan, and regardless of changes in circumstances that would otherwise cause a loss of eligibility.
- OHP can provide two-years of continuous enrollment for people age six and up even if their eligibility status changes.

Comprehensive investments in Children's Health to Advance Health Equity

- Oregon will provide continuous enrollment for children until they reach age six.
- OHP will include all Early Periodic Screening, Diagnosis, and Treatment (EPSDT) required services for children and youth to age 21.
- The Youth with Special Health Care Needs (YSHCN) eligibility criteria will allow these youth to have expanded benefits, including EPSDT, until age 26.
- Health-related social needs benefits will be available for YSHCN, children and youth who are welfare involved, and youth involved in criminal justice and their families.

Health-related social needs (HRSN) benefits for people and families experiencing critical life transitions

Currently: limited supports for housing, nutrition and climate-related needs

Under the new waiver, these social supports will be a covered benefit in OHP for FFS and CCO members



CMS approved reimbursing certain health-related social services



Housing supports

Rental and utility assistance, one-time moving costs, navigation services, etc.



Nutrition supports

Nutrition counseling, medically tailored meals, fruit and vegetable prescriptions, etc.



Case management

Outreach and education including links to other state and federal benefit programs and application assistance



Climate supports

Medically necessary air conditioners, heaters, humidifiers, air filtration devices, generators and refrigerators

Transition populations eligible for HRSN services

- Youth with Special Health Care Needs ages 19-26;
- Adults and youth discharged from an IMD (Institutions for Mental Disease);
- Adults and youth released from incarceration;
- Youth involved in the child welfare system, including youth transitioning out;
- People transitioning from Medicaid-only to dual eligibility status (Medicare and Medicaid);
- People who are homeless or at risk of becoming homeless; and,
- People with a high-risk clinical need who reside in a region experiencing extreme weather.

People in the populations above must have a documented need for the services based on clinical and social risk factors



Continuing negotiations with CMS

- Pre-release coverage for justice-involved populations
- Pre-release coverage for state hospital patients
- Community Investment Collaboratives
- Tribal related request

Health-related social needs – Target timeline

HRSN implementation will implement in phases and expand over time, starting with a meaningful and measurable plan that is scalable.

- HRSN Climate Benefit: January 2024
- Housing and Nutrition Services: July 2024 begin phase-in

Health-related social needs implementation will require:

- Alignment with the ongoing work of the homeless services delivery system and the providers who deliver those services.
- Authentic collaboration with partners outside of OHA:
 - Coordination with CCOs and fee-for-service care coordination entities
 - Local coordination between housing and Medicaid systems
- Coordination with other major policy initiatives, including Continuous Eligibility and the Basic Health Program

Medicaid and the housing systems are very different in terms of infrastructure, technology and eligibility requirements.

OHA Health IT Strategy

Susan Otter, OHA

Medicaid Waiver: Stabilizing transitions to minimize disruptions in care

OHP members often lose access to health care providers or care when going through major transitions.

- Under the waiver, we will **close gaps in coverage and care**, and **provide supports for health-related social needs**.

Sharing health and social needs information

across organizations is a key support to this work.

- Technology can help ensure that an individual's information is in the **right place at the right time**, and that information **follows the person** as they transition.



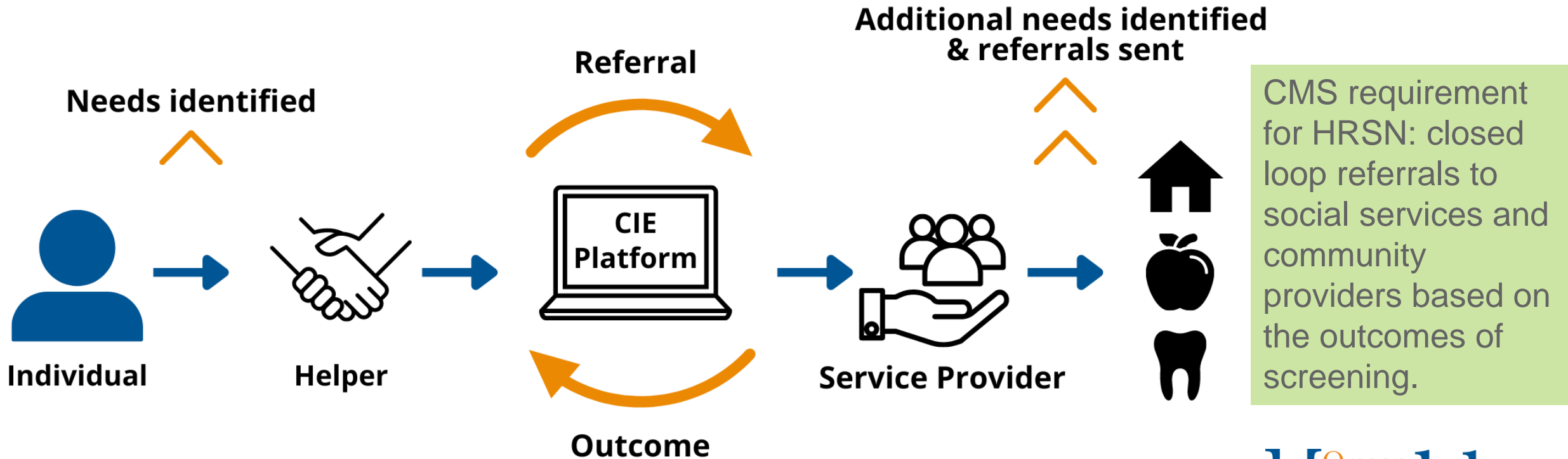
Health IT Oversight Council (HITOC): Strategic Plan Update (2023-2027)

Opportunities:

- Addressing digital divide and connecting across sectors
 - Community information exchange and social determinants of health
 - New use cases and drivers for health information exchange
 - Patient access to health information via apps, patient portals
 - Evolving health IT governance and role for the state
 - Collecting race, ethnicity, language, and disability (REALD) and Sexual Orientation Gender Identify (SOGI) data allows for inequities to be identified and addressed
- HITOC meetings
 - HIE Workgroup
 - CIE Workgroup
 - Community Based Organization survey and interviews
 - Community engagement in 2023

What is Community Information Exchange (CIE)?

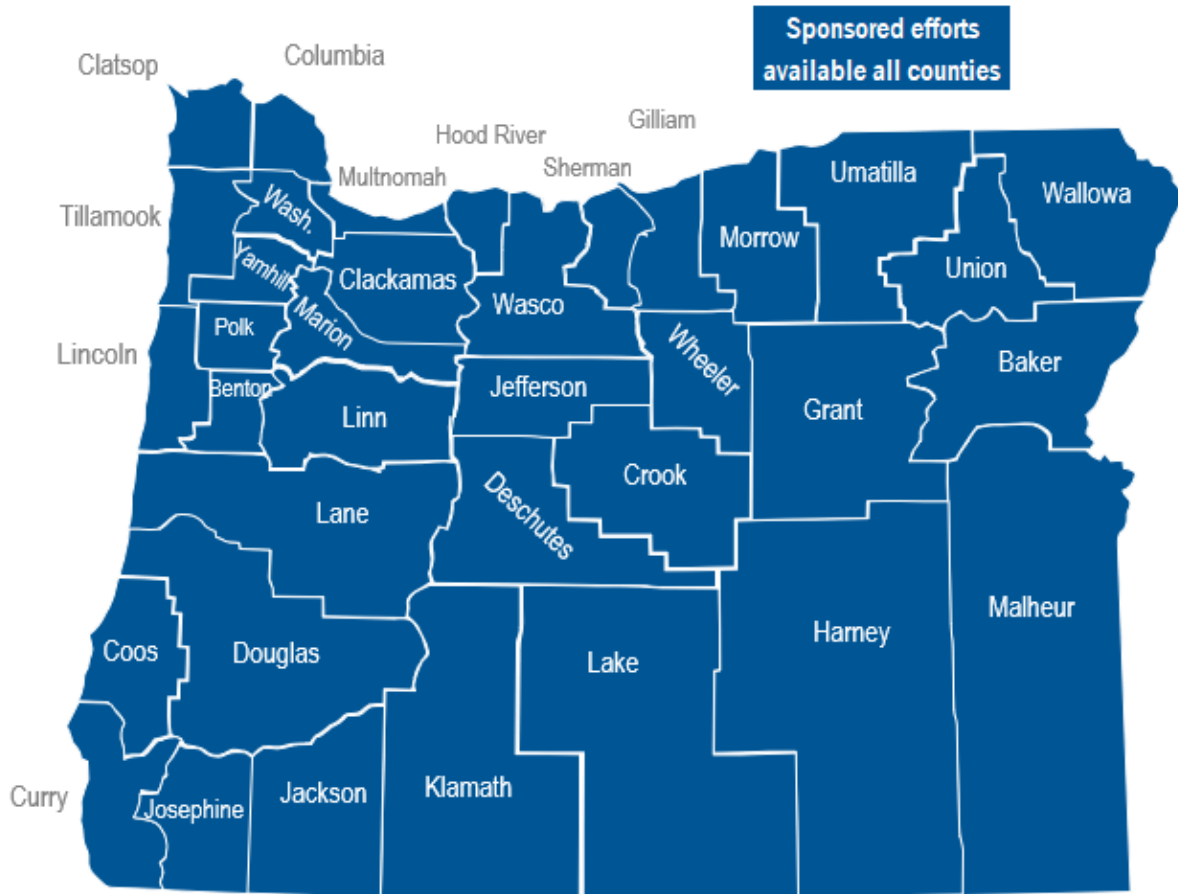
A network of collaborative partners using a multidirectional technology platform to connect people to the services and supports they need.



CMS requirement for HRSN: closed loop referrals to social services and community providers based on the outcomes of screening.

Oregon CIE Landscape: Status of sponsored efforts

Connect Oregon (powered by Unite Us)



findhelp (formerly Aunt Bertha)



²⁴ Status as of March 2023. These maps do not reflect level of CIE adoption by organizations. At this time, OHA is not a participant in CIE 

HITOC & CIE Workgroup: Recommendations to the legislature:

1. **CIE requires sustainable investment in systems change, as well as building trust and relationships.**
2. **Support for community-based organizations (CBOs) is paramount for success.**
3. **CIE efforts should promote equity and be accessible and person-centered and directed.**
4. **Inclusive and neutral statewide governance is needed.**
5. **Prioritize privacy and security of data, as well as transparency and accountability.**

“No matter how complicated or sophisticated or fancy that system is, the platform is, it's always going to depend on relationships.”
– CBO Interviewee

Thank You!

Medicaid Waiver Resources:

- 1115 Waiver Updates and information: [oregon.gov/1115waiverrenewal](https://www.oregon.gov/1115waiverrenewal)
- Reach out to us anytime: 1115waiver.renewal@odhsoha.oregon.gov

HITOC Resources and Community Information Exchange:

- HITOC website: www.oregon.gov/oha/HPA/OHIT-HITOC
- CIE Workgroup: www.oregon.gov/oha/HPA/OHIT-HITOC/Pages/CIEworkgroup.aspx
- susan.otter@oha.oregon.gov

Medicaid coverage after Public Health Emergency:

- www.oregon.gov/oha/phe



Changing the Game

CIE in PacificSource's CCO Regions



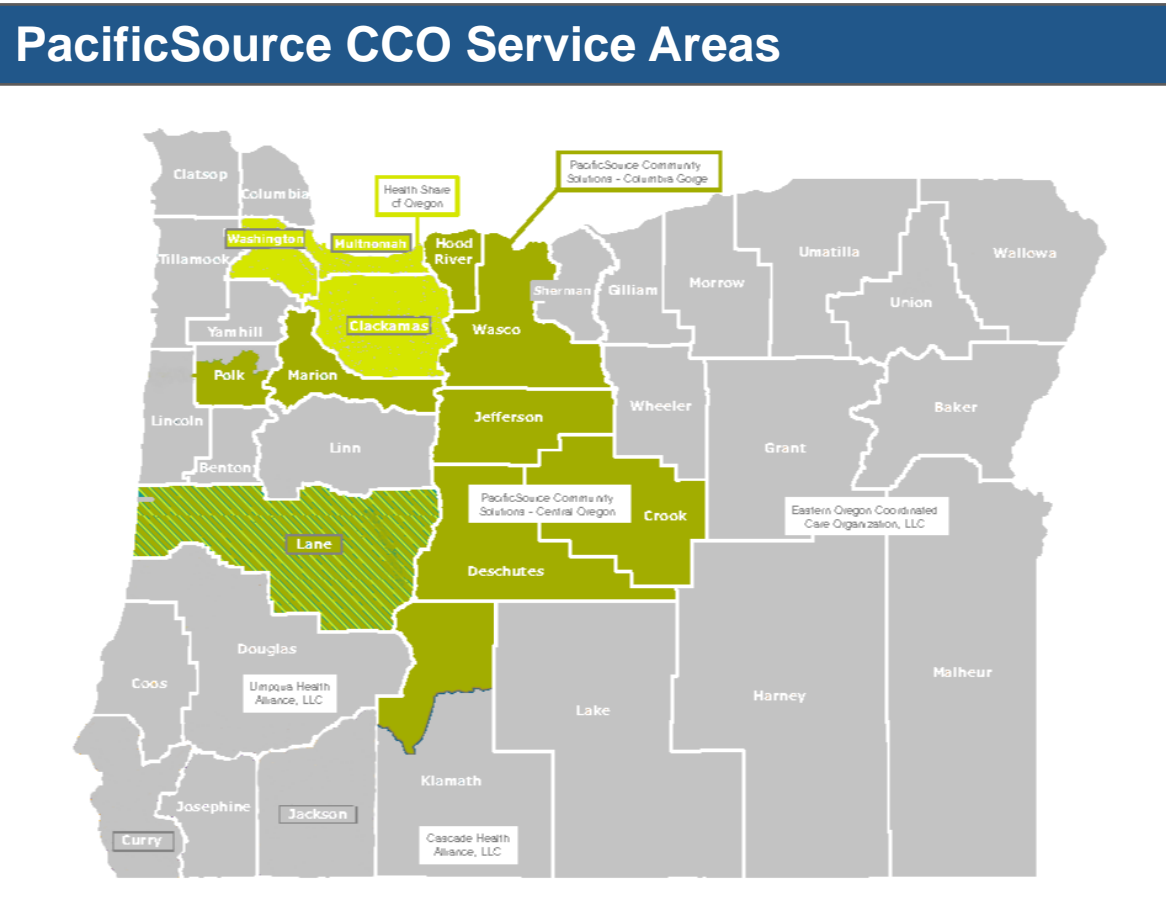
CIE Success Story

“I got a desperate call from a member who shared that she was recently diagnosed with an unknown disease that was rapidly taking away her ability to see. She lived on her own and didn’t have a single family member or friend who lived closer than 2 hours. I knew she needed a lot of assistance in a wide range of areas. Because she was not able to see her phone to call me back, nor able to see her phone to accept a phone call, I had one shot to get as many resources set in place with this one phone call. I immediately logged on to Unite Us and sent out a referral for every need she had. The referrals ranged from organizations that provide equipment for the blind and nearly blind to assistance with SSI, since she was no longer able to work.

During this phone call, using Unite Us, I was able to successfully submit a referral for all her needs and check on the status, which helped put both of us at ease. We also came up with a way for her to make and answer phone calls. Earlier this month, I received a call from her wanting to thank me and let me know that she was doing amazing, received equipment that allowed her to utilize what was left of her eyesight, received her SSI benefits, promptly, and was doing better than expected. This is one of many success stories I’ve personally experienced using Unite Us”.

-PacificSource Member Support Specialist

PacificSource Medicaid: Coordinated Care Organizations (CCOs)



PacificSource holds 4 out of 15 CCO Contracts in Oregon

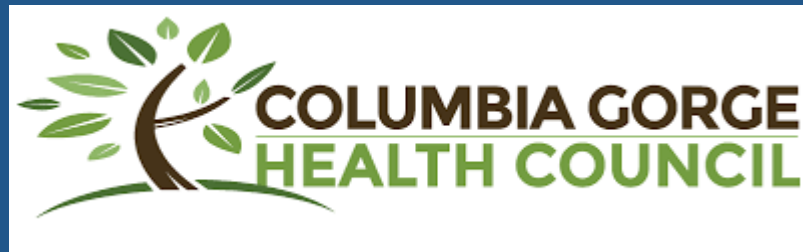
- Central Oregon** (2012)
 Deschutes, Jefferson, Crook and northern Klamath Counties
 74,036 members
- Columbia Gorge** (2012)
 Hood River and Wasco Counties
 16,785 members
- Lane County** (2020)
 89,902 members
- Marion and Polk Counties** (2020)
 138,903 members

Total
Membership:
339,629

PacificSource is also a subcontractor of HealthShare of Oregon CCO (2020)

- Legacy-PacificSource Integrated Delivery System (IDS)**
 Clackamas, Multnomah and Washington Counties
 20,003 members

PacificSource CCOs & Health Council Model



PacificSource CCO-Health Council Community Governance Model

- Community Governance
 - Oversight and strategic direction
 - Operational and financial transparency
 - Collaboration
- Joint Management Agreement
 - Creates administrative payment support for community governance structure
 - Defines roles and responsibilities between parties
 - Outlines shared savings terms
- Health Council Structure
 - Independent, 501(c)(3) organization
 - Health Council board service as the CCO's governing board
 - Representatives from all key health care entities and community organizations
 - PacificSource holds one seat on each Health Council Board



PacificSource CCO – Health Council Model



COMMUNITY

BOARD OF DIRECTORS

Regional Health Council

Executive Director

Health Council Functions

Clinical Advisory Panel

Community Advisory Council

Finance Committee

Other Subcommittees

Governing Body of CCO

Community Health Needs Assessment

Community Health Improvement Plan

Monitor CCO Performance Metrics

Community Benefit Initiatives

Approve CCO's Annual Budget

Provider contracting principles

Distribution & use of Shared Savings & Quality Incentives



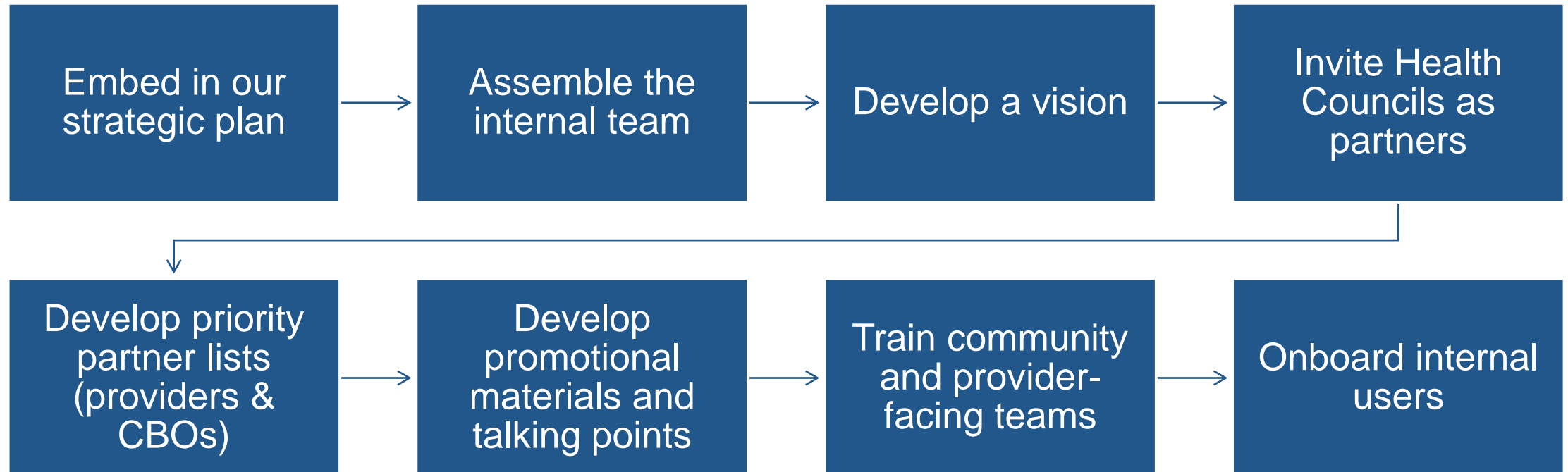
PacificSource Functions

| | | | | | |
|-------------------------------|--|--------------------------|---|-----------------------------------|--|
| Paying Claims | Provider Network Contracting & Development | Enrollment | Appeals & Grievances | PDL & Pharmacy Processes | Compliance & Contractual Reporting |
| Encounter Data Processes | Provider Analytics & Risk Reporting | CCO Customer Service | Prior Authorization & Referrals | Credentialing | CCO Financial Reporting & Actuarial Svcs |
| Care & Utilization Management | Quality & Population Health Strategies | Global Budget Management | Alternative Payment & Value-Based Payment Development | Community and Provider Engagement | Health Related Services |

Connect Oregon & PacificSource Year 1 Regional Sequencing

| PacificSource CCO Regions | 2020 | | | | 2021 | | | | | | | |
|---|--|--------------------------------|-----|--------------------------------|--------------------------------|---------|--------------------------------|-----|-----|-----|-----|---------|
| | Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug |
| Central Oregon (Deschutes, Jefferson, Crook & Klamath Counties) | Central Oregon Health Council Pilot Launch | | | | | | PacificSource Initial Planning | | | | | Kickoff |
| Marion & Polk Counties | | PacificSource Initial Planning | | | | Kickoff | | | | | | |
| Lane County | | | | PacificSource Initial Planning | | | Kickoff | | | | | |
| Columbia Gorge (Hood River & Wasco Counties) | | | | | PacificSource Initial Planning | | | | | | | |

CIE Initial Planning



PacificSource Member Support Specialists

Free and confidential support includes the following services:

Basic needs

Housing—Help connecting you with ways to pay rent, mortgage, or other housing-related costs.

Food—Help arranging meal delivery services to keep members from going hungry.

Transportation—Help getting rides to and from doctor's appointments.

Utilities—Help getting clean water, electricity, or heat by connecting you with aid for utility bills, firewood, and more.

Medical help

Finding a doctor—Help finding the right doctor for your medical needs.

Appointments—Working with your doctors to help you schedule appointments and provide helpful reminders.

Follow-through—Arranging home care, prescriptions, and treatment plans.

Equipment—Help getting all the things you need to help with your medical care, from crutches to wheelchairs to CPAP machines to blood glucose monitors.



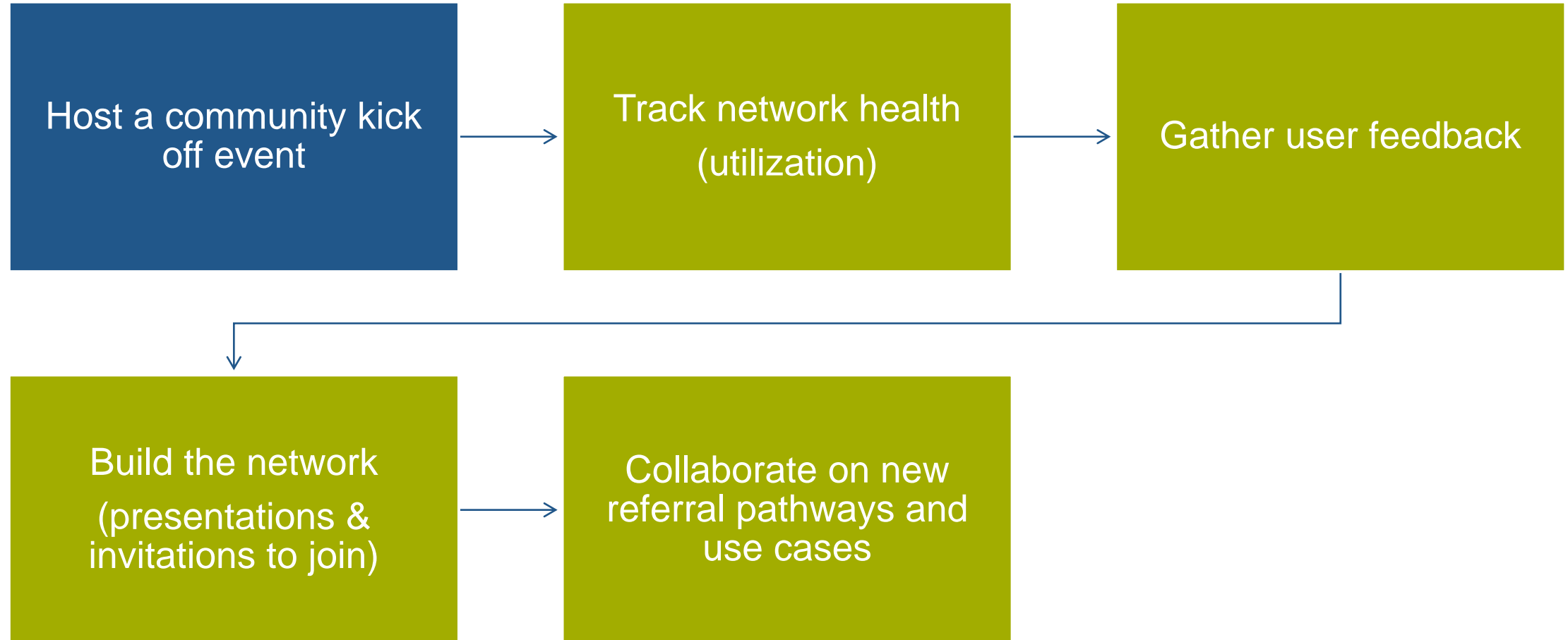
Health-related Services (HRS) Funds “Flex Funds”

Health-related Services are intended to positively impact an individual’s health with access to items and services that are not covered by Oregon Health Plan.

Health-related Services are intended to improve health delivery, advance member health, and lower medical costs.



CIE Regional Implementation



Key Successes

Connect Oregon Providing Social Care Infrastructure

Covid-19 Wrap Around Services

Starting in February 2021 Unite Us has worked with local health departments in Deschutes, Marion and Clackamas counties to provide technology, training and technical assistance in order to securely and effectively connect individuals needed wrap around services to maintains quarantine or isolation with community based organization with the Connect Oregon Network.

“ Our staff has enjoyed working on the Unite Us Platform and it's made it easy to streamline COVID referrals that come to our organization. Our staff love that they are able to send texts to the participants and track service data points! It's made our job easier.”

– **Jackie Vargas**, Health Navigation Department Manager at Northwest Family Services

Within four days, we saw an average case resolution rate of 87% and referral acceptance rate of 98%, indicating efficient collaboration to help those in need.



Lane County Coordinated Entry (CE) Unite Us Assistance Request Form

Lane CE 211 team has access to both Unite Us and HMIS

In the first 90 days:

- 128 self referrals
- 39 organizational referrals

Is your housing at risk?

- Did you get an eviction notice?
- Do you need help paying rent?
- Are you homeless (unhoused, houseless?)
- Are you living in your vehicle?
- Are you fleeing Domestic violence?

[Ways to get help ↗](#)

Call 211

Enter your information online

Instructions: Please answer the questions below with your information and then click submit.

Instrucciones: Por favor conteste las preguntas debajo con su nombre ("Name"), segundo nombre, si tiene alguno, apellido ("Last Name"), fecha de nacimiento ("Date of birth"), número de teléfono ("Phone number"), su correo electrónico ("Email address").

Personal Information

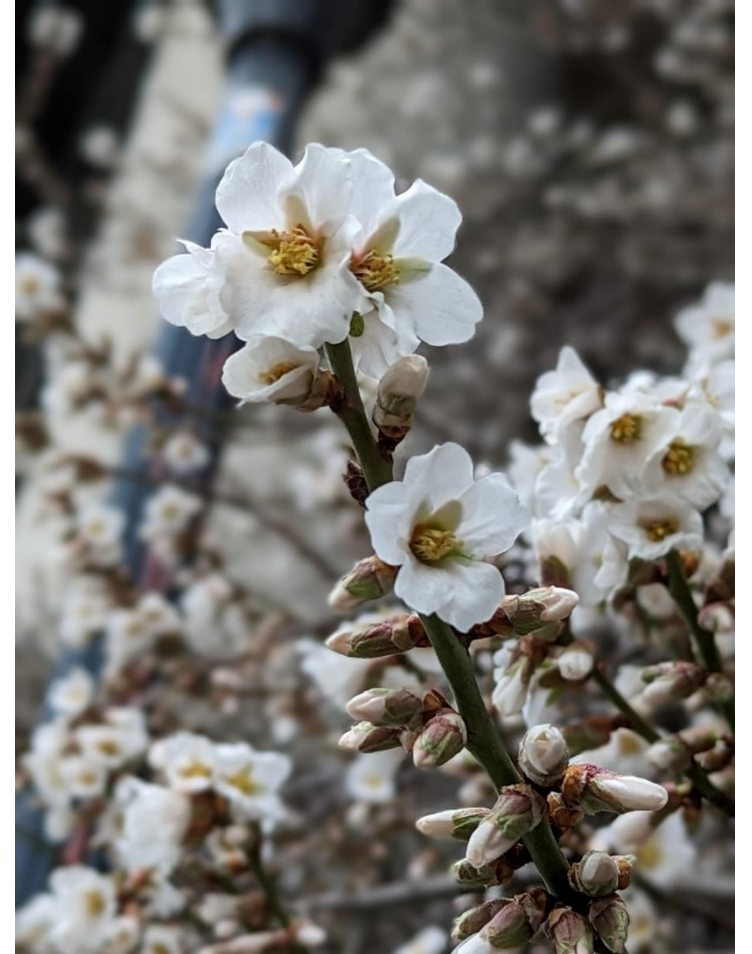
FIRST NAME *

LAST NAME *

Flex Funds Enhanced Workflow

- Embedded in Unite Us platform
- Allows referrers to track progress
- Ensures all fields are completed
- Greater visibility to this resource

“We are excited about this process and anticipate it will be easier for providers to quickly see if a request was received and where it is in the approval/denial process.”



Early Lessons



Move at the speed of the community
(every region is unique)

Listen, listen, listen

Set realistic expectations
(network size, interoperability, features)

Customize the value story
(this starts by listening)

Prioritize both network health and network growth

Early Lessons



Reevaluate priorities, strategies and roles

New technology requires investments

CIE is part of the solution. It is not the full solution.

Develop self referral pathways

Step back from the moment and see the journey

Network Snapshots

| PacificSource CCO Regions | Organizations | Programs | Managed Cases |
|---|---------------|----------|---------------|
| Central Oregon (Deschutes, Jefferson, Crook & Klamath Counties) | 100 | 176 | 1,702 |
| Marion & Polk Counties | 132 | 266 | 2,882 |
| Lane County | 182 | 309 | 848 |
| Columbia Gorge (Hood River & Wasco Counties) | 7 | 9 | 15 |

Data through 5/21/23

Thank you

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