### **Oregon Hospital Payment Report**

Cost Growth Target Educational Webinar
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Lisa Wilson, Hospital Utilization Analyst
Steven Ranzoni, Hospital Policy Advisor



#### What is the Oregon Hospital Payment Report?

An interactive online dashboard that shows how much commercial insurers pay hospitals for common procedures



- Created by SB 900 (2015) and codified as ORS 442.373
- Uses data from Oregon's All Payer All Claims (APAC) database
- Includes payments to Oregon's general acute care hospitals and their outpatient clinics
- Excludes non-hospital facilities and specialty hospitals



#### Why is this important?



- Hospital prices are a major driver of cost growth.
  - Hospital care is the largest category of health care spending, accounting for 30% of all health care spending nationally in 2022.<sup>1</sup>
- Commercial prices are generally higher than Medicare or Medicaid.
  - In Oregon in 2022, the average commercial price per inpatient service was \$28,815, compared with \$18,665 for Medicare and \$13,576 for Medicaid.
- Nationally, hospital care accounted for 42% of commercial insurer spending on personal health care in 2022.<sup>1</sup>

<sup>1.</sup> Centers for Medicare and Medicaid Services. "National Health Expenditure Accounts – Historical." <a href="https://www.cms.gov/data-research/statistics-trends-and-reports/national-health-expenditure-data/historical">https://www.cms.gov/data-research/statistics-trends-and-reports/national-health-expenditure-data/historical</a>. NHE Tables 2, 6, and 7, accessed 5/10/24

#### Why is this important?

#### **Commercial prices vary significantly**

Between hospitals



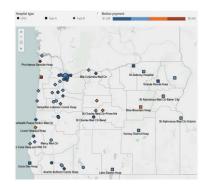
Within the same hospital



Within the same region



Across the state



Yet the relationship between price and quality of care remains unclear 1-4

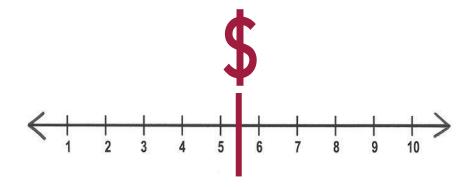
<sup>1.</sup> Cooper, Z., Doyle, Jr., Joseph J., Graves, J. A., & Gruber, J. (2022). Do Higher-Priced Hospitals Deliver Higher-Quality Care? (Working Paper 29809). National Bureau of Economic Research. https://doi.org/10.3386/w29809

<sup>2.</sup> Chernew, M. E., & Frank, R. G. (n.d.). What Do We Know About Prices And Hospital Quality? Health Affairs Forefront. https://doi.org/10.1377/forefront.20190726.723138

<sup>3.</sup> Jamalabadi, S., Winter, V., & Schreyögg, J. (2020). A Systematic Review of the Association Between Hospital Cost/price and the Quality of Care. Applied Health Economics and Health Policy, 18(5), 625–639. https://doi.org/10.1007/s40258-020-00577-6

<sup>4.</sup> Beauvais, B., Gilson, G., Schwab, S., Jaccaud, B., Pearce, T., & Holmes, T. (2020). Overpriced? Are Hospital Prices Associated with the Quality of Care? Healthcare, 8(2), 135. https://doi.org/10.3390/healthcare8020135

#### The dashboard presents median payments



This includes the **commercial insurance payment** and **patient copays and deductibles**, which add up to the **expected total reimbursement to the hospital** for the given procedure.



#### What does the dashboard show?

The median payment a commercial health insurer pays a hospital for a procedure.

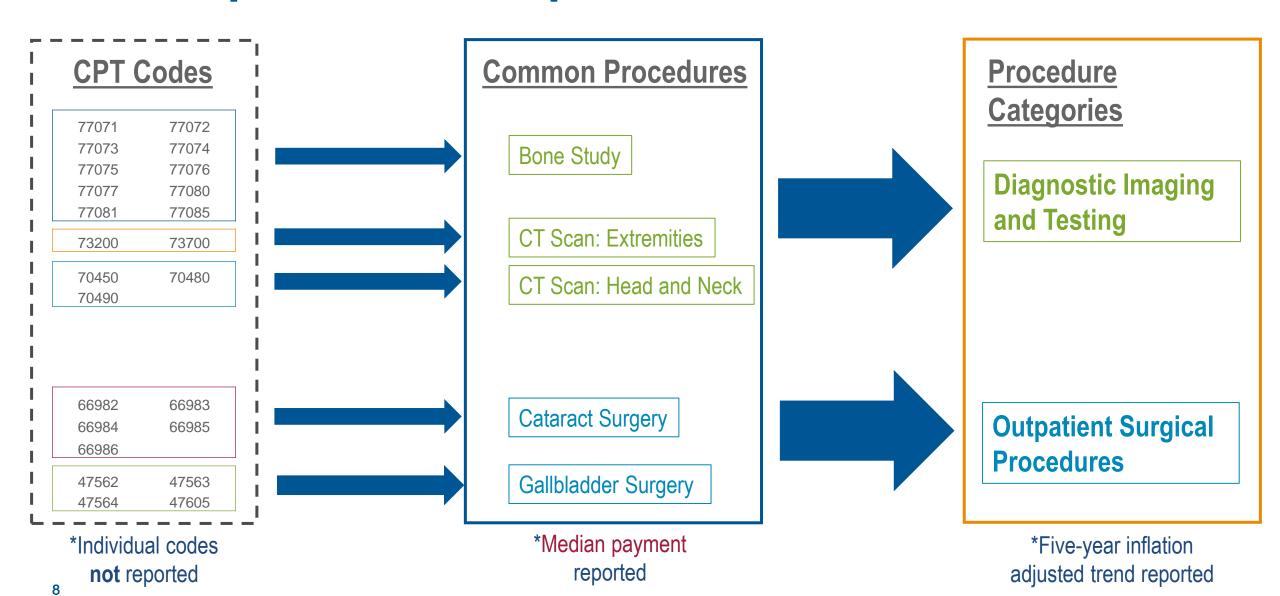
- Most common inpatient and outpatient procedures
- Range of payments among hospitals and range of payments within the same hospital
- Year-over-year change in median payments and five-year inflation adjusted trends for large procedure groups
- Individual hospital comparisons

#### What does the dashboard NOT show?

The dashboard does not identify individual commercial insurers or provide insurer-specific payments.

- The dashboard is not a consumer pricing tool and cannot estimate a patient's personal costs.
- Payment amounts do not account for financial assistance, such as charity care.
- The dashboard generally reports facility payments (payments to facilities for services they provide), **not professional fees** (payments to individual providers for services they perform).
  - For some procedures, such as imaging, professional fees are included.

#### How are procedures reported?

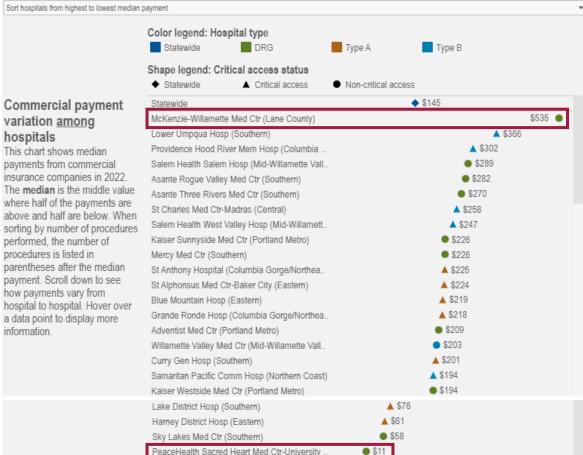


# Highlights of the 2022 Hospital Payment Report

#### Professional Services Physician patient evaluations

The process of a physician or other specialized health professional evaluating a patient, including detailed patient history, examination, and medical decision making. Paid amounts are for evaluations of established patients.

#### Choose a sorting method from the dropdown below



## Payments for procedures vary widely among hospitals.

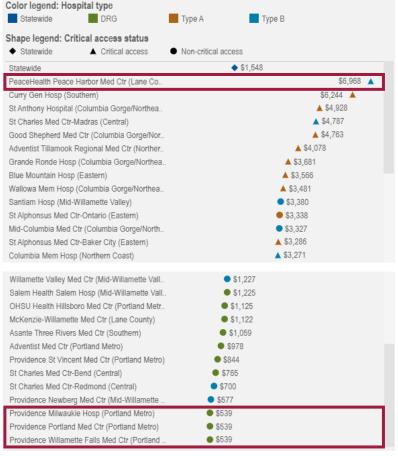
For physician evaluations in 2022, the highest paid hospital received a commercial **median payment** of \$535, and the lowest paid hospital received \$11.

#### Payments for procedures vary widely among hospitals.

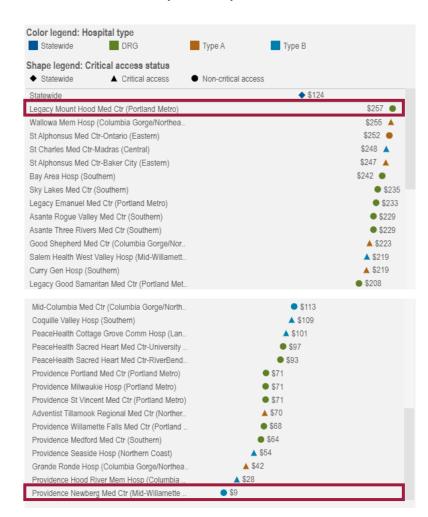
#### Outpatient hip replacement: \$18,655 to \$57,424



### Head and neck MRI with contrast: \$539 to \$6,968



### **Drug assay:** \$9 to \$257



## Payments for procedures vary widely within the same hospital.

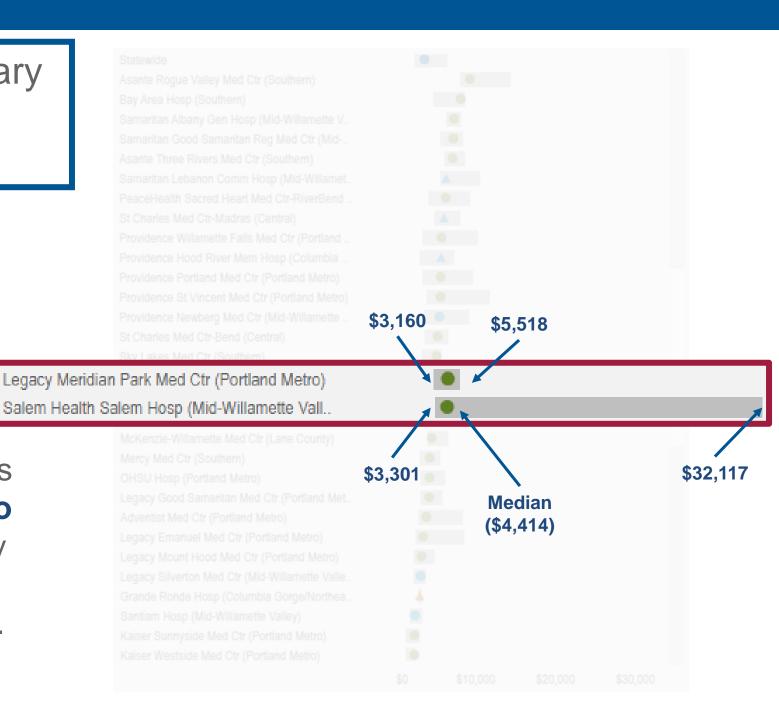
The wider the grey bar, the greater the payment variation from patient to patient at a specific hospital.



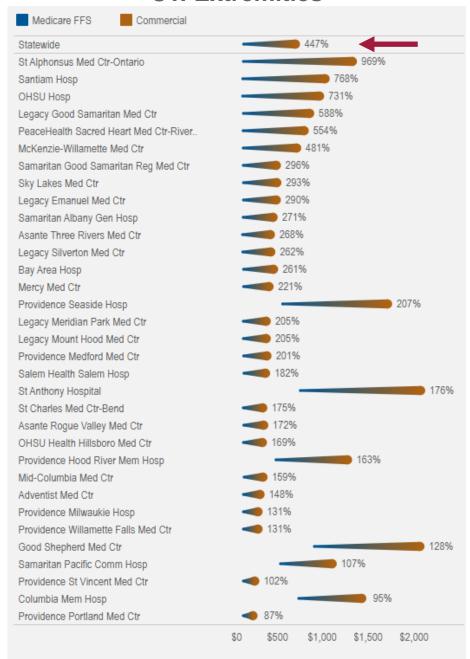
## Payments for procedures vary widely within the same hospital.

The wider the grey bar, the greater the payment variation from patient to patient at a specific hospital.

For newborn care with complications, Salem Hospital's payments range from \$3,301 to \$32,117 compared with Legacy Meridian Park's payments ranging from \$3,160 to \$5,518.



#### **CT**: Extremities

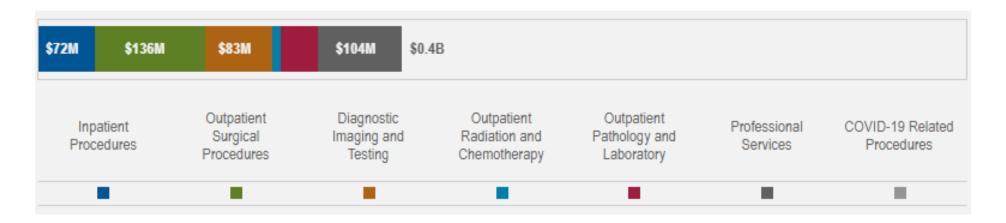


Payments tend to be much higher for commercial insurance than Medicare feefor-service for the same procedures.

In 2022, the statewide commercial median payment for CT scans of extremities was \$695 – 447% higher than the Medicare fee-for-service median payment of \$127.

Significant cost savings could be achieved if commercial payment rates were set to a percentage of Medicare rates.

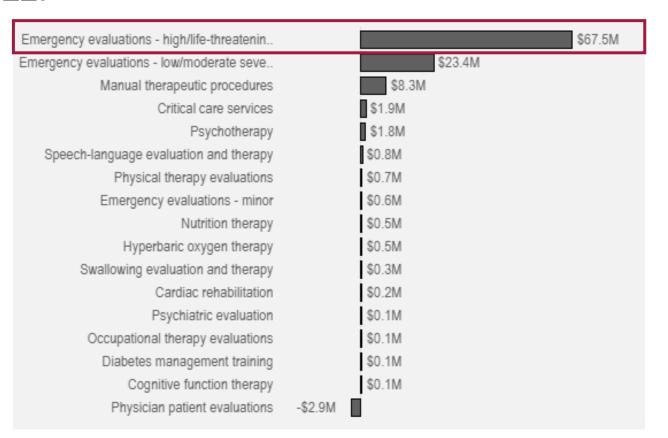
If commercial rates were 200% of the Medicare fee-for-service rate, over \$400 million could have been saved across all procedures in 2022.



Outpatient surgical procedures has the highest potential savings of any category at \$136 million.

Significant cost savings could be achieved if commercial payment rates were set to a percentage of Medicare rates.

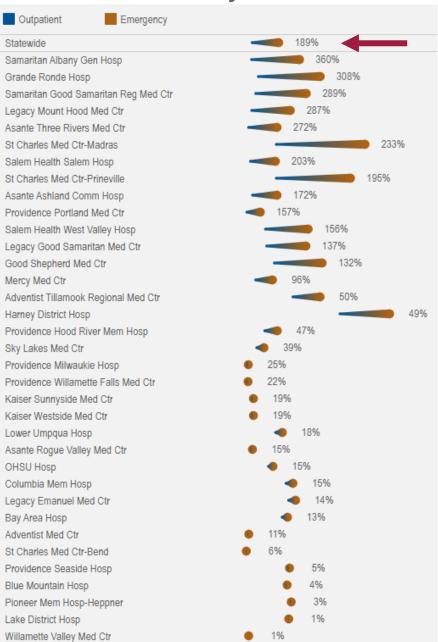
If commercial rates were 200% of the Medicare fee-for-service rate, nearly \$68 million could have been saved across all high acuity emergency department evaluations in 2022.



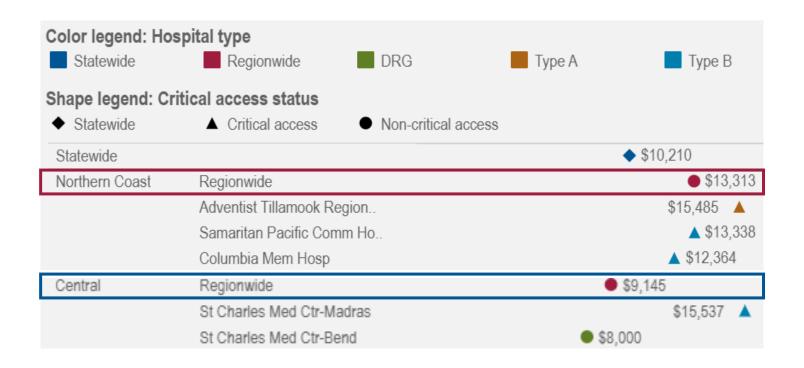
Payments for emergency procedures tend to be higher than in other outpatient settings statewide.

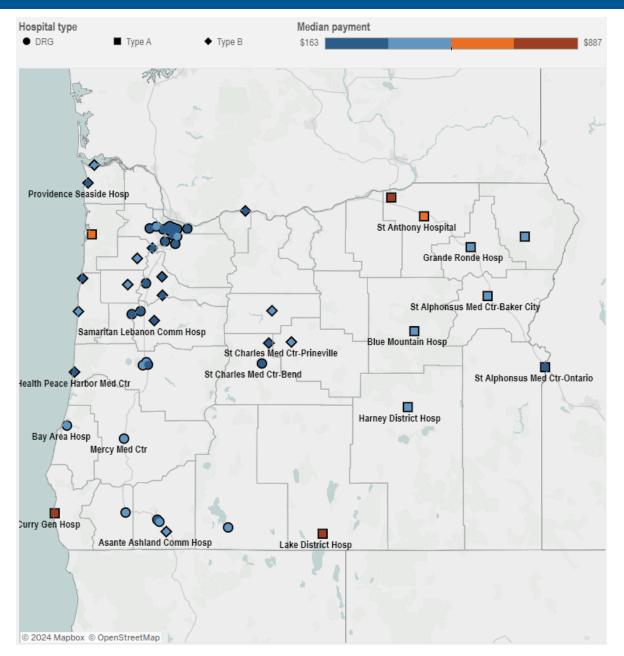
In 2022, the statewide median commercial payment for urinalysis in the emergency department was 189% higher than in non-emergency outpatient settings.

#### **Urinalysis**



In 2022, the median commercial payment for a routine birth was highest in the Northern Coast area (\$13,313) and lowest in Central Oregon (\$9,145).



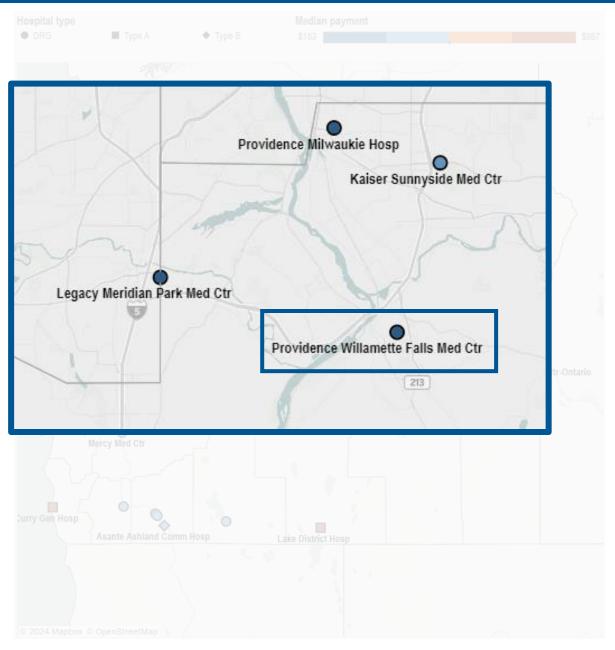


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Good Shepherd Medical Center had the highest median payment at \$887



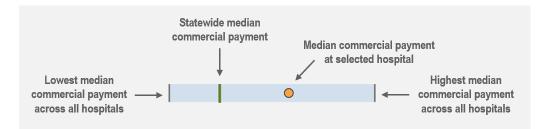
For obstetrical ultrasounds in 2022,

Good Shepherd Medical Center had the highest median payment at \$887,

and Providence Willamette Falls had the lowest median payment at \$163.

Hospitals may have relatively high payments for some procedures and low payments for others.

A new feature allows users to compare a hospital's median payments with the statewide range of median payments for each procedure.





#### **Thank You**

