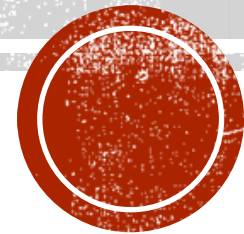


BID — GO OR NO-GO



2024





WHO ARE WE?



- Stratos Flanders
President, Knife River NW



- Larry Gescher
President, HP Civil Inc.



**DOES THE SCOPE
OF THE PROJECT
FIT OUR
COMPANY?**



CAN WE SELF-PERFORM 30% OF THE CONTRACT WORK?



**DO WE HAVE THE
PERSONNEL &
RESOURCES
AVAILABLE TO MEET
THE SCHEDULE?**

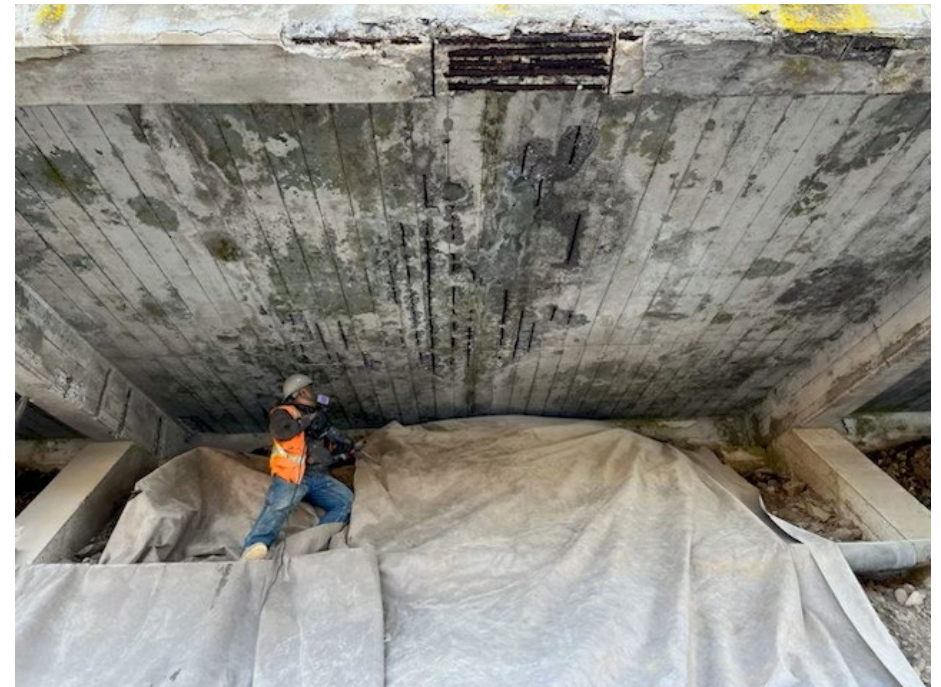


CAN WE MEET THE DBE GOAL?



WHAT ARE THE PROJECT RISKS?

- Interim or Final-Completion Dates
- Work-Hour Restrictions
- Environmental Restrictions
- Cultural & ROW Constraints
- RE Office



WHAT ARE THE PROJECT RISKS?

- **Quality of Plans and Specifications**
 - **Conflicts Between Site Conditions & Plans**
 - **Accuracy of Quantities**
 - **Unique Specifications**
 - **Measurement & Payment Concerns**
 - **Missing or Incomplete Details**
 - **Staging Plans Not Complete or Clear**



WHAT ARE THE PROJECT RISKS?

- Bid Questions Not Answered or Incomplete
- Materials Identified in Bid Documents Not Commercially Available





QUESTIONS?

