RESULTS

Delivering the low-cost energy and clean, renewable power year after year, accelerating economic and environmental benefits.

More than 789,000 sites have been served—saving customers \$9.7 billion on energy bills over time.

Direct savings for customers

Working with utility customers, Energy Trust of Oregon has supported energy improvements at 789,000 locations across Oregon and southwest Washington since 2002. Participants have already saved \$5.3 billion on their utility bills, and even those who have not yet participated benefit from having cleaner and more affordable energy in the utility system. For every \$1 we invest in energy efficiency, all ratepayers save more than \$3.

Throughout 20 years of service to customers—homeowners, renters, property managers, builders, small and large business owners, farmers and industrial facility owners—satisfaction with our programs and services remain high.

Powered by local businesses

More than 1,600 trade ally contractors and other professional businesses help connect customers to our services and incentives.



Trade allies complete a wide range of energy-saving and renewable power projects in homes and businesses—from home weatherization and high-performance new construction to efficient industrial processes and commercial solar electric installations. Many companies in our Trade Ally Network are small businesses—80% employ 20 workers or less. These companies report they employ 14,500 people to work on Energy Trust projects.

Fueling Oregon's economy

Our programs and services not only help keep energy bills lower, they also strengthen the economy. We have added \$10.4 billion to our state's economy, including:

- \$3.3 billion in wages
- \$549.2 million in income to small businesses
- Employment equivalent to 74,000 full-time jobs

Building a sustainable energy future

We are committed to providing programs and services to meet the future energy needs of electric and natural gas customers. Since 2002, we have invested \$2.4 billion in real, low-cost energy resources and renewable power:

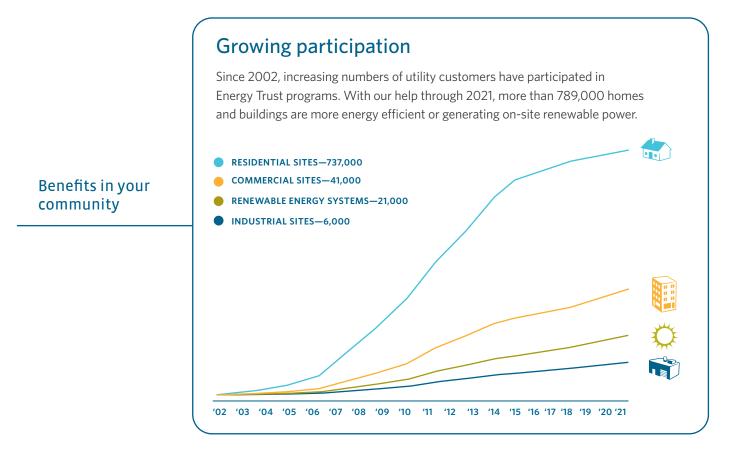
- Saved and generated enough energy to power nearly 870,000 homes
- Saved enough natural gas to heat 165,000 homes with natural gas
- Kept 22.3 million tons of carbon dioxide out of the atmosphere

This translates as total electric savings and generation of 1,005 average megawatts and natural gas savings of 87 million annual therms. The energy saved and generated is equivalent to what is needed to power all of the homes in Multnomah County and heat nearly all Lane County homes.



Investments that save

Efficiency is the fastest and one of the cheapest ways to save energy, reduce greenhouse gas emissions and improve our energy independence. Our programs keep energy costs lower than they otherwise would have been and prevent the need to invest in expensive generation, transmission and fuel purchases—savings to all utility ratepayers of approximately \$5.3 billion. And by supporting the efficient use of lower-cost resources, Energy Trust programs help the entire Oregon economy run more efficiently.



Graph includes sites served in Oregon and Southwest Washington. Some sites cross sectors.